

Jeremy Sharpe

Chief Distribution Officer (CDO)

Member of the Board of Management Allianz Global Corporate & Specialty SE

Personal details

Date of birth January 7, 1972
Place of birth Leeds, UK
Nationality British
Languages English

Education Jeremy Sharpe has a Bachelor of Arts (Honors) in Banking, Insurance and Finance from Sheffield Hallam University and is an Associate of the Chartered Insurance Institute (ACII).

Career

1990-2001 **Early Career**
Started his insurance career as an account handler, before moving into leadership positions in Financial & Professional Risk in the London Market.

2001-2014 **HSBC Group**
2001-2007 Executive Director, FinPro, HSBC Insurance Brokers
2008-2011 Head of Commercial Bancassurance
2011-2014 Global Head of Insurable Risk Management
First responsible for management, including relationships and business development, for the financial institutions broking practice. Then moved to Bancassurance, delivering both a strategic review and global commercial strategy. In his final role with HSBC, led development, implementation and management of global insurable risk management strategy for the Group.

2014-2021 **American International Group (AIG)**
2014 Global Client Director & Industry Leader – Financial Services, EMEA
2014-2016 Head of UK Sales/Broker Engagement & UK Regions
2016-2019 Head of Sales/Broker Engagement – UK & Europe
2018-2021 Head of Sales/Broker Engagement – International

CV JEREMY SHARPE

Career

Initially oversaw relationships with banking clients and developed financial services industry proposition. Then led relationships with Global/International Brokers, drove distribution strategy in the UK business, plus UK Region mid-market business. Later led relationships with UK and Global/International Brokers, developing distribution strategy to drive growth and sales performance.

03/2021 –
12/2025

[Global Head of Distribution, Allianz Commercial](#)

Responsible for leading global distribution strategy, initially in Allianz Global Corporate & Specialty and then across Allianz Commercial from April 2023. Oversight for client and broker management strategy, including relationship management for global and international brokers, development of an industry focused approach for customer engagement and additionally, marketing and brand management, plus events and customer experience.

From 01/2026

[Chief Distribution Officer and Member of the Board of Management, Allianz Global Corporate & Specialty SE](#)

Appointed to the newly created role of Chief Distribution Officer and joined the Board of Management for Allianz Global Corporate & Specialty SE. In this role he has oversight for Client and Broker Management, Digital Distribution including Sales Strategy and Governance, Marketing and Customer Experience, and Growth and Channel Management, plus Multinational.

As announced in 2023, Allianz Group now serves the global commercial insurance segment as one go-to-market business under the trading name Allianz Commercial. Members of the Board of Management for AGCS SE also oversee aspects of Allianz Commercial, in line with their existing responsibilities.
